Friday, March 8, 2019
New York, NY

Day-at-a-Glance

9:30 – 10:00 a.m.

Registration
1E Hall Foyer

10:00 – 10:10 a.m.

Welcome
1E18-1E19

Kathryn Kimmel
Senior Vice President and Chief Marketing Officer
GIA

Amanda Gizzi
Director of PR and Events
Jewelers of America

11:30 a.m. – 2:00 p.m.

Recruiting
1E20 and 1E21

11:45 a.m. – 2:00 p.m.

Career Coaching
1E08

Sign up from 9:30 – 10:00 a.m. and 12:00 – 1:45 p.m. in 1E07
Appointments are limited!

10:10 – 11:30 a.m.

Job Success in Today’s Market
1E18-1E19

Moderator:
Susan M. Jacques
President and Chief Executive Officer
GIA

Panelists:
Caryl Capeci
President
Hearts On Fire

Lisa Bridge
President and Chief Executive Officer
Ben Bridge Jeweler

Lisa Nikfarjam
President
Lisa Nik Inc.

Daniel Wisner
Assistant Technical Designer
Alexis Bittar

Timothy B. Matthews
President and Chief Executive Officer
Jewelry Television (JTV)

The Gemological Institute of America® (GIA) wishes to thank everyone who helped make GIA Jewelry Career Fair possible: Our speakers, coaches, recruiters and staff. We also thank our generous sponsor, JA New York, for providing the venue space. GIA Jewelry Career Fair is only successful because of your generosity and support!

Program and participants subject to change.
<table>
<thead>
<tr>
<th>Recruiter Info:</th>
<th>Job Opportunities:</th>
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</thead>
<tbody>
<tr>
<td>Ada Diamonds</td>
<td>• Sales Manager</td>
</tr>
<tr>
<td>Jason Payne</td>
<td>• Operations Manager</td>
</tr>
<tr>
<td>New York, NY</td>
<td>• Operations Intern</td>
</tr>
<tr>
<td>T 650 416 7576</td>
<td><a href="mailto:jason@adadiamonds.com">jason@adadiamonds.com</a></td>
</tr>
<tr>
<td>adaadiamonds.com</td>
<td></td>
</tr>
<tr>
<td>Ada Diamonds is a bespoke fine jeweler proudly working exclusively with lab diamonds. Our core focus is luxury bridal. We are a rapidly growing startup opening our first New York location at 56th and 5th Ave. We are seeking talented, driven, and entrepreneurial candidates to build the future of fine jewelry.</td>
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<tr>
<td>Almod Diamonds/Diamonds International</td>
<td>• Retail Sales</td>
</tr>
<tr>
<td>Michael Villani</td>
<td>• Managerial</td>
</tr>
<tr>
<td>New York, NY</td>
<td>• Jewelry Design/Factory</td>
</tr>
<tr>
<td>T 666 378 6609</td>
<td><a href="mailto:michaelv@almod.com">michaelv@almod.com</a></td>
</tr>
<tr>
<td>diamondsinternational.com</td>
<td></td>
</tr>
<tr>
<td>Diamonds International is the largest loose diamonds and fine jewelry retailer in the Caribbean, Mexico, and Alaska, with approximately 130 locations.</td>
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<tr>
<td>Beneficial Estate Buyers</td>
<td>• Sales Representative</td>
</tr>
<tr>
<td>Hillary Kuhn</td>
<td>• Buyer</td>
</tr>
<tr>
<td>Philadelphia, PA</td>
<td><a href="mailto:hilary@bebllp.com">hilary@bebllp.com</a></td>
</tr>
<tr>
<td>T 800 518 1137</td>
<td>beneficialestatebuyers.com</td>
</tr>
<tr>
<td>We specialize in estate jewelry trunk shows and buying events with retailers across the country.</td>
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<tr>
<td>Beyond 4Cs</td>
<td>• Jewelry Designer with IT Skills</td>
</tr>
<tr>
<td>Paul Gjan</td>
<td>• Journalist with Gemological Background</td>
</tr>
<tr>
<td>Deerfi, FL</td>
<td><a href="mailto:pgian@beyond4cs.com">pgian@beyond4cs.com</a></td>
</tr>
<tr>
<td>T 659 644 2607</td>
<td>beyond4cs.com</td>
</tr>
<tr>
<td>We are a consumer advocate to the jewelry and diamond retail industry. Beyond 4Cs is looking to grow our offerings and content to reach a more diverse audience.</td>
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<tr>
<td>Botani Husko Diamonds</td>
<td>• Gemologist</td>
</tr>
<tr>
<td>Ana Paula Nascimento</td>
<td>• Appraiser</td>
</tr>
<tr>
<td>New York, NY</td>
<td>• Polisher</td>
</tr>
<tr>
<td>T 646 242 1434</td>
<td>• Cutter</td>
</tr>
<tr>
<td>E <a href="mailto:botaniinterprises@gmail.com">botaniinterprises@gmail.com</a></td>
<td>• Sales Experts</td>
</tr>
<tr>
<td>botanihuskdiamonds.com</td>
<td></td>
</tr>
<tr>
<td>Botani Husko Diamonds is a New York City based boutique diamond holdings corporation and retailer of fine jewelry. With a focus on ethical mining solutions and socially responsible practices, the company’s core proprietary holdings lie within and around the Coromandel region of Brazil.</td>
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<tr>
<td>Brevani</td>
<td>• Creative Director</td>
</tr>
<tr>
<td>Allison Peck</td>
<td>• E-Commerce Product Coordinator</td>
</tr>
<tr>
<td>New York, NY</td>
<td>T 212 682 4788</td>
</tr>
<tr>
<td>E <a href="mailto:allison@brevani.com">allison@brevani.com</a></td>
<td>brevani.com</td>
</tr>
<tr>
<td>Brevani is a second generation fine jewelry manufacturer with over 30 years experience based in the heart of New York City. Providing fine jewelry to retail jewelers throughout the United States as well as online retailers with worldwide drop-shipping capabilities.</td>
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<tr>
<td>Brilliant Earth</td>
<td>• Staff Gemologist</td>
</tr>
<tr>
<td>Kim Garcia</td>
<td>• Customer Experience Assistant</td>
</tr>
<tr>
<td>San Francisco, CA</td>
<td>• Customer Experience Manager</td>
</tr>
<tr>
<td>T 415 226 7811</td>
<td>• Operations Assistant</td>
</tr>
<tr>
<td>E <a href="mailto:kmgarcia@brilliantearth.com">kmgarcia@brilliantearth.com</a></td>
<td>• Operations Manager</td>
</tr>
<tr>
<td>brilliantearth.com</td>
<td></td>
</tr>
<tr>
<td>Founded in 2005, Brilliant Earth is the global leader in ethically-sourced fine jewelry. Our mission is to make jewelry as beautiful as it can be. We are passionate about cultivating a more transparent, sustainable, and compassionate jewelry industry.</td>
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<tr>
<td>Christian Dior Couture</td>
<td>• Sales Associate, Fine Jewelry and Watches (Multiple Locations)</td>
</tr>
<tr>
<td>Hannah Mix</td>
<td>• Training Manager, Fine Jewelry and Timepieces (New York)</td>
</tr>
<tr>
<td>New York, NY</td>
<td>T 212 262 0438</td>
</tr>
<tr>
<td>E <a href="mailto:hannah.mix@diorus.com">hannah.mix@diorus.com</a></td>
<td><a href="mailto:info@dsdnewyork.com">info@dsdnewyork.com</a></td>
</tr>
<tr>
<td>dior.com/carrieres/?country=en_us</td>
<td>dalumi.com</td>
</tr>
<tr>
<td>Christian Dior was a visionary. Beginning with his first collection in 1947 he rewrote the rules of modern elegance and imposed his style on the entire world. Concerned with restoring a unique savoir faire, Christian Dior stated: ”True Luxury requires genuine materials and the craftsman’s sincerity.”</td>
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<tr>
<td>Dalum Corporation</td>
<td>• Various Positions</td>
</tr>
<tr>
<td>Gadi Cohen</td>
<td>• Sales Associate</td>
</tr>
<tr>
<td>New York, NY</td>
<td>T 212 644 9030</td>
</tr>
<tr>
<td>E <a href="mailto:gadic@dalumi.com">gadic@dalumi.com</a></td>
<td><a href="mailto:info@beyond4cs.com">info@beyond4cs.com</a></td>
</tr>
<tr>
<td>dalumi.com</td>
<td>beyond4cs.com</td>
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<td>David S. Diamonds Inc.</td>
<td>• Various Positions</td>
</tr>
<tr>
<td>Ambrose Kwok</td>
<td>• Sales Associate</td>
</tr>
<tr>
<td>New York, NY</td>
<td>T 212 921 8029</td>
</tr>
<tr>
<td>E <a href="mailto:info@dsdnewyork.com">info@dsdnewyork.com</a></td>
<td><a href="mailto:info@beyond4cs.com">info@beyond4cs.com</a></td>
</tr>
<tr>
<td>davidsdiamonds.com</td>
<td>dalumi.com</td>
</tr>
<tr>
<td>A leading player in the global diamond and jewelry industry, the Dalumi Group has earned a reputation as one of the diamond world’s most trusted names. Established in 1960 by Asher Dalumi, and run today by the second generation, Dalumi Group is an international company with a worldwide distribution operation.</td>
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<tr>
<td>David Yurman</td>
<td>• Various Positions</td>
</tr>
<tr>
<td>Abby Zurschmit</td>
<td>• Sales Associate</td>
</tr>
<tr>
<td>New York, NY</td>
<td>T 646 264 7820</td>
</tr>
<tr>
<td>E <a href="mailto:azurschmit@davidyurman.com">azurschmit@davidyurman.com</a></td>
<td><a href="mailto:info@beyond4cs.com">info@beyond4cs.com</a></td>
</tr>
<tr>
<td>davidyurman.com</td>
<td>davidyurman.com</td>
</tr>
<tr>
<td>David Yurman is a timeless model of inspiration, innovation, and consummate craftsmanship as America’s foremost luxury jewelry and timepiece brand.</td>
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<tr>
<td><strong>Diamond Expressions</strong></td>
<td>• Assistant Production Manager</td>
</tr>
<tr>
<td>Prashant Mehta</td>
<td>• Jewelry Designer</td>
</tr>
<tr>
<td>New York, NY</td>
<td>• Salesperson</td>
</tr>
<tr>
<td>T 212 671 1133</td>
<td></td>
</tr>
<tr>
<td>E <a href="mailto:prashant@diaexpressions.com">prashant@diaexpressions.com</a></td>
<td></td>
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<tr>
<td>diaexpressions.com</td>
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DiaExpressions is a wholesaler and a full-scale custom jewelry design house based in New York, and currently works with independent jewelers in 35 states. DiaExpressions specializes in customization, to bring uniqueness to every piece of jewelry. DiaExpressions' custom jewelry items are all proudly manufactured in the USA by collaborating with the best CAD designers in New York to deliver cutting-edge finished pieces.

| **Diamonds Direct Inc.**     |                                                                                   |
| Kimberly Berry               | • Sales                                                                             |
| Charlotte, NC               | • Order Processing                                                                  |
| T 704 532 9061              | • Management                                                                        |
| E kimberlyd@diamondsdirect.com| • Jewelers                                                                          |
| diamondsdirect.com          | • Shipping/Receiving                                                                |

Diamonds Direct Inc. has a rich history in diamonds with over 50 years' experience in all aspects of the industry. We offer the highest standard of quality, excellence, value, selection, and education in the jewelry industry to our customers.

| **Divine LLC**               |                                                                                   |
| Rachel Alford                | • Sales Representative                                                             |
| New York, NY                 | • Customer Service Representative                                                  |
| T 212 764 6080              | • Accounting                                                                        |
| E rachel@divineandco.com     |                                                                                  |
| divineandco.com             |                                                                                  |

Based in New York City. Divine LLC designs and manufactures unique and beautiful engagement rings and fashion jewelry sold in retail stores throughout the United States.

| **Earth Treasures Jewelers** |                                                                                   |
| Helane Rosenberg             | • Sales                                                                             |
| Eatontown, NJ               | • Marketing                                                                        |
| T 908 415 6718              | • Appraiser                                                                         |
| E helane@earth-treasures.com|                                                                                  |
| shopearthtreasures.com      |                                                                                  |

Since 1994, Earth Treasures has built an impeccable reputation by offering jewelry of uncompromising quality, selection, and value. We are specialists in custom design as well as diamond and gemstone remounts. Voted Monmouth County’s #1 Fine Jeweler for 20 consecutive years.

| **Emrusa Ltd.**             |                                                                                   |
| Rajkumar Dhadda             | • Sales                                                                             |
| New York, NY                |                                                                                  |
| T 212 997 1757             |                                                                                  |
| E emrusaltd@aol.com        |                                                                                  |

We are an exporter and importer of jewelry and precious stones.

| **Enchanted Diamonds**      |                                                                                   |
| Joshua Niamehr              | • Sales Executive                                                                  |
| New York, NY                | • Operations Director                                                              |
| T 212 729 1485             |                                                                                  |
| E joshua@enchanteddiamonds.com|                                                                                  |
| enchanteddiamonds.com      |                                                                                  |

We are a bespoke online engagement ring and fine diamond company.

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<tr>
<td><strong>Faerber NY</strong></td>
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<tr>
<td>Max Faerber</td>
<td>• Front Desk Assistant and Receptionian</td>
</tr>
<tr>
<td>New York, NY</td>
<td></td>
</tr>
<tr>
<td>T 917 309 1206</td>
<td></td>
</tr>
<tr>
<td>E <a href="mailto:elisa@faerber-collection.com">elisa@faerber-collection.com</a></td>
<td></td>
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<tr>
<td>faerber-collection.com</td>
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The Faerber Family are fourth generation jewelers specializing in exceptional gemstones, diamonds, and antique jewellery. Faerber’s reputation is built on the purchase of historical pieces and stones.

| **GIA**                     |                                                                                   |
| Sonia Chaves                | • Geologist/Technician                                                            |
| New York, NY                | • Sales Associate                                                                 |
| T 760 603 4040              |                                                                                  |
| E sonia.chaves@gia.edu      |                                                                                  |
| gia.edu/gia-career          |                                                                                  |

GIA’s mission is to ensure the public trust in gems and jewelry by upholding the highest standards of integrity, academics, science, and professionalism through education, research, laboratory services and instrument development.

| **Gübelin Gem Lab Ltd.**    |                                                                                   |
| Ana Boshkovich-Fattal       | • Geologist/Technician                                                            |
| New York, NY                | • Sales Representative                                                           |
| T 212 956 0428              |                                                                                  |
| E ny@gubelingemlab.com      |                                                                                  |
| gubelin.com/en/gemology     |                                                                                  |

Gübelin Gem Labs operates one of the world’s most respected gemological laboratories as a completely independent subsidiary. In its laboratories in Lucerne, Hong Kong and New York, the Gübelin Gem Lab provides analyses of diamonds, colored gemstones and pearls, and is particularly known for its expertise in colored gems.

| **Hamilton Jewelers**       |                                                                                   |
| Alan Dowler                 | • Sales Associate                                                                |
| Princeton, NJ               | • Service Associate                                                              |
| T 609 683 4200              |                                                                                  |
| E adowler@hamiltonjewelers.com|                                                                                  |
| hamiltonjewelers.com       |                                                                                  |

We are a 107-year old, 4th generation, family-owned luxury jeweler.

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<tr>
<td>Eugene Biro</td>
<td>• Geologist/Technician</td>
</tr>
<tr>
<td>New York, NY</td>
<td>• Sales Associate</td>
</tr>
<tr>
<td>T 212 997 0146</td>
<td></td>
</tr>
<tr>
<td>E <a href="mailto:eugene@eugenebiro.com">eugene@eugenebiro.com</a></td>
<td></td>
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<tr>
<td>eugenebiro.com</td>
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Eugene Biro Corp. is a recognized leader in the world of diamonds as a diamond cutting house, wholesaler, and comprehensive jewelry manufacturer. Our mission is to ensure complete customer satisfaction and support with our expertise, high quality, consistency, timely shipments, and personalized professional customer service.

| **Gübelin Gem Lab Ltd.**    |                                                                                   |
| Elisa Faerber                | • Geologist/Technician                                                            |
| New York, NY                | • Sales Representative                                                           |
| T 917 309 1206              |                                                                                  |
| E elisa@faerber-collection.com|                                                                                  |
| faerber-collection.com      |                                                                                  |

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| **GIA**                     |                                                                                   |
| Sonia Chaves                | • Geologist/Technician                                                            |
| New York, NY                | • Sales Representative                                                           |
| T 760 603 4040              |                                                                                  |
| E sonia.chaves@gia.edu      |                                                                                  |
| gia.edu/gia-career          |                                                                                  |

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| **Gübelin Gem Lab Ltd.**    |                                                                                   |
| Ana Boshkovich-Fattal       | • Geologist/Technician                                                            |
| New York, NY                | • Sales Representative                                                           |
| T 212 956 0428              |                                                                                  |
| E ny@gubelingemlab.com      |                                                                                  |
| gubelin.com/en/gemology     |                                                                                  |

Gübelin Gem Labs operates one of the world’s most respected gemological laboratories as a completely independent subsidiary. In its laboratories in Lucerne, Hong Kong and New York, the Gübelin Gem Lab provides analyses of diamonds, colored gemstones and pearls, and is particularly known for its expertise in colored gems.

| **Hamilton Jewelers**       |                                                                                   |
| Alan Dowler                 | • Sales Associate                                                                |
| Princeton, NJ               | • Service Associate                                                              |
| T 609 683 4200              |                                                                                  |
| E adowler@hamiltonjewelers.com|                                                                                  |
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</tr>
<tr>
<td>New York, NY</td>
<td>• Sales Associate</td>
</tr>
<tr>
<td>T 212 997 0146</td>
<td></td>
</tr>
<tr>
<td>E <a href="mailto:eugene@eugenebiro.com">eugene@eugenebiro.com</a></td>
<td></td>
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<td>eugenebiro.com</td>
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| **Gübelin Gem Lab Ltd.**    |                                                                                   |
| Ana Boshkovich-Fattal       | • Geologist/Technician                                                            |
| New York, NY                | • Sales Representative                                                           |
| T 212 956 0428              |                                                                                  |
| E ny@gubelingemlab.com      |                                                                                  |
| gubelin.com/en/gemology     |                                                                                  |

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| T 609 683 4200              |                                                                                  |
| E adowler@hamiltonjewelers.com|                                                                                  |
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| New York, NY                | • Sales Representative                                                           |
| T 212 956 0428              |                                                                                  |
| E ny@gubelingemlab.com      |                                                                                  |
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| Princeton, NJ               | • Service Associate                                                              |
| T 609 683 4200              |                                                                                  |
| E adowler@hamiltonjewelers.com|                                                                                  |
| hamiltonjewelers.com       |                                                                                  |

We are a 107-year old, 4th generation, family-owned luxury jeweler.
Recruiter Info: HamptonHeart LLC
Terry Taylor
East Hampton, NY
T 203 606 1210
E terrytaylor@hotmail.com
hamptonheart.com
We are a newly-established fine jewelry company for busy professional women. Enjoy mixing and matching white gold chains bezeled with gems in necklaces, bracelets, earrings, and rings.

Recruiter Info: Katherine Jetter Ltd.
Alexandra Tillson
New York, NY
T 917 734 0504
E alexandra@katherinejetter.com
katherinejetter.com
Katherine Jetter Ltd. recasts the opal, embellishing these lustrous stones with diamonds and precious gems that showcase the brilliant prismatic fire of Australia's national gemstone. Combining her eye for artistry and meticulous craftsmanship, Jetter’s geometric shapes lend a modern edge to her remarkable collection.

Recruiter Info: KGK Group
Miquel Torrente
New York, NY
T 917 724 5095
E miq.torrente@kgkmail.com
kgkgroup.com
The KGK Group’s unique vertically integrated business is spread from mines-to-retail, marking their presence across the pipeline of the gem and jewelry industry and translating it into a value chain offering considerable competitive advantages. Active in Asia, the Americas, Europe, Africa, and Australia with a 12,000-member team.

Recruiter Info: L. Priori Jewelry
Lauren Priori
Philadelphia, PA
T 856 889 1976
E lauren@lpriorijewelry.com
lpriorijewelry.com
L. Priori Jewelry is a by-appointment jeweler in Philadelphia specializing in custom engagement rings and heirloom redesign. We are a small but mighty team, focusing on a premier client experience.

Recruiter Info: L. J. West
Scott West
New York, NY
T 212 997 0940
E gino@ljwestdiamonds.com
ljwestdiamonds.com
L. J. West Diamonds Inc. is a natural color diamonds and diamond jewelry wholesaler. Specializing in the rarest colors, including pink, red, and blue diamonds. L. J. West has an unmatched inventory to sell and create one-of-a-kind jewelry.

Job Opportunities:
- HamptonHeart LLC: Part-Time Jeweler and Designer, Web Creator
- Katherine Jetter Ltd.: Store Manager, Assistant Manager, Fine Jewelry Sales Associates, Bench Jeweler
- KGK Group: Sales - Internal, Sales - External, Stock Controllers, Administration
- L. Priori Jewelry: Bench Jeweler, Sales Consultant
- L. J. West: Assistant Inventory Controller, Sales, Designer

Job Opportunities:
- International Gemological Institute (IGI): Diamond Graders, Gemologist
- JAGi (Jewelry Appraisals & Gemological Institute): Full-Time Gemologists, Part-Time Gemologists
- Jewelry Television (JTV): Show Host Apprentice, Director of Gemstone Advancement and Education, Merchandising Assistant, Merchandising Financial Planner, E-Commerce Auction Site Manager, Summer Internships

Sales Associate
- Lauren B Jewelry: Sales Associate

Sales
- JAGi Lab.com, JAGiLab.com: Additional positions listed on JTV.com/Careers
- Jewelry Television (JTV): JTV is a television and internet home shopping network, focusing exclusively on the sale of fine jewelry and gemstones. JTV's television programming is broadcast in over 80 million homes nationwide.
### Recruiter Info:

#### London Jewelers
- **Dorthy Mills Edie**
- Glen Cove, NY
- **T 516 583 5195**
- **E dottie.edie@londonjewelers.com**
- **londonjewelers.com**

London Jewelers is family-owned and operated for more than 90 years and four generations. We offer the finest selection of diamonds, designer jewelry, and fine timepieces. Our newest store is located in the Oculus at Westfield World Trade Center in Manhattan, and our flagship store is at the America Manhasset on Long Island.

#### Martin Flyer LLC
- **Angela Guenther**
- New York, NY
- **T 1 800 223 0330**
- **E angie@martinflyer.com**
- **martinflyer.com**

Founded in 1945, Martin Flyer is renowned for its classic diamond jewelry, and has grown since its inception to become one of the most recognized bridal designers in America. For more than 70 years, Martin Flyer has stood by the motto, “The Quality You Expect, The Personal Service You Deserve.”

#### MeTeigue
- **Walter Engelbert**
- New York, NY
- **T 212 840 2420**
- **E walter@mcteigue.com**
- **mcteigue.com**

Curators of the finest estate jewelry and diamonds.

#### Metal Kinetics
- **Mark Bronson**
- New York, NY
- **T 631 371 1061**
- **E mark@metalkinetics.com**
- **metalkinetics.com**

Contract fabrication of jewelry for very high-end retail clients. We execute CAD, 3D printing, assembly, setting, and finishing. Primarily platinum and gold, some alternative materials.

#### Nanasi Enterprises, Inc.
- **Marc Nanasi**
- Hackensack, NJ
- **T 201 488 5858**
- **E marcn@neigroup.com**
- **neigroup.com**

Nanasi Enterprises, Inc. (NEI) is a family owned group of jewelry and gem companies based in New Jersey. NEI is proud to provide the jewelry market with loose diamonds and a wide breadth of finished jewelry, manufactured in our factory here in the United States.

#### Nuha Jewelers
- **Christopher Sarraf**
- Plainview, NY
- **T 516 476 7070**
- **E nuhajewelers@gmail.com**
- **nuhajewelers.com**

At Nuha Jewelers, our family has been serving Long Island for the last 30 years. We have a strong passion to curate the finest jewelry, specializing in fashion jewelry and diamonds. All of our products are designed to perfection. We believe that fine jewelry is the perfect symbol to mark life’s major milestones.

#### Recruiter Info:

#### Oscar Heyman
- **Lewis Heyman**
- New York, NY
- **T 212 593 0400**
- **E tom@oscarheyman.com**
- **oscarheyman.com**

Since 1912, Oscar Heyman has been creating magnificent jewelry with the finest gemstones sourced from around the world at their atelier in New York City. Every piece of jewelry is signed and numbered, assuring the artistry and quality Oscar Heyman has delivered for over 100 years.

#### Paul Morelli Jewelry
- **John Winkler**
- Philadelphia, PA
- **T 215 927 3792**
- **E johnwinkler@paulmorelli.com**
- **paulmorelli.com**

Paul Morelli Jewelry is an American jewelry design company founded and headquartered in Philadelphia. At Paul Morelli, you’ll find a dynamic, highly passionate team working in an entrepreneurial atmosphere. Results oriented and team-focused, we strive for best practices and utilize top of the line processes to develop and deliver superior products and customer service.

#### R2Net Inc. - James Allen
- **Tammy Goeckel**
- New York, NY
- **T 212 719 9733**
- **E tammy@r2net.com**
- **jamesallen.com**

We are an online retailer dealing with diamonds, natural colored diamonds, and gemstones. Solitaire rings to intricate pave settings to sleek modern designs.

#### Rare Carat
- **Ajay Anand**
- New York City, NY
- **T 917 744 8067**
- **E ajay@rarecarat.com**
- **rarecarat.com**

We are an AI-powered diamond marketplace.

#### Richline Group Inc.
- **Human Resources Representative**
- New York, NY
- **T 212 886 6104**
- **E hr@richlengroup.com**
- **richlengroup.com/corporate-profile**

Richline Group Inc. is a wholly-owned subsidiary of Berkshire Hathaway Inc. since 2007, is the USA’s foremost jewelry manufacturer, distributor, and marketer. We market and distribute to retailers at thousands of jewelry outlets across all key, worldwide distribution channels, national retail jewelers, guild jewelers, department stores, television electronic shopping networks, mass merchants and wholesalers.

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### Job Opportunities:

#### London Jewelers
- **Diamond Jewelry Sales Professionals**
- **Corporate Trainer**

#### Martin Flyer LLC
- **Inside Sales**
- **Outside Sales**
- **Digital Marketing**
- **Web Development**
- **CAD Design**

#### MeTeigue
- **Bench Jewelry**
- **Stone Setter**

#### Metal Kinetics
- **Various**

#### Nanasi Enterprises, Inc.
- **Sales Representatives**
- **CAD Specialists**
- **Diamond Specialist**
- **Jewelry Designers**
- **Diamond Setters**
- **Production Assistant**

#### Nuha Jewelers
- **Content Writer/Marketing**
- **Sales**

#### Oscar Heyman
- **Craftsmen (Bench Jeweler)**

#### Paul Morelli Jewelry
- **Bench Jewelers**
- **Diamond Setters**
- **Expeditors**
- **Sales Associates**

#### R2Net Inc. - James Allen
- **Quality Control**
- **Photography**
- **Fulfillment**

#### Rare Carat
- **Gemologist Advisors (Rockstars)**
- **Social Media Manager**
- **PR and Outreach**

#### Rawat Gems LLC
- **Gemologist**
- **Sales**
- **Inventory Management**

#### Richline Group Inc.
- **Sales Support**
- **Merchandise Associates**
- **Merchandisers**
- **Digital Graphic Designer**
- **Copywriter**
- **CRM Retention Marketing Associate**
- **Marketplaces Coordinator**
## Job Opportunities:

<table>
<thead>
<tr>
<th>Recruiter Info</th>
<th>Job Opportunities</th>
</tr>
</thead>
</table>
| **Saks Fifth Avenue**  
Kiara Fuller  
Rosedale, NY  
T 646 574 7671  
E kiara.fuller@hbc.com  
careersatsaks.com | • Brand Ambassador  
• Brand Manager  
• Watch Specialist  
• Style Advisor  
• Jewelry Operation Specialist |
| **Signet Jewelers Ltd.**  
Adrian Fletcher  
Akron, OH  
T 617 320 6893  
E adrian.fletcher@signetjewelers.com  
signetjewelers.com | • Jewelry Consultant  
• Sales Associate  
• Bench Jewelers  
• Apprentice Jewelers |
| **SVS Fine Jewelry**  
Morgan Saatchi  
Oceanside, NY  
T 516 766 2614  
E ms@svsfinejewelry.com  
svsfinejewelry.com | • Gemologist  
• Fine Jewelry Sales  
• Bench J.Eveler  
• CAD/CAM Operator |
| **The Diamond Feed**  
Nisan Abaev  
New York, NY  
T 646 236 4397  
E nisan@thediamondfeed.com  
thediamondfeed.com | • Administrative Assistant  
• Manager  
• Inside Sales  
• Outside Sales |
| **The Rapaport Group**  
Michelle Ickowics  
New York, NY  
T 212 354 9100  
E michelle.ickowics@diamonds.net  
diamonds.net | • Diamond Processor  
• Sales Account Executive  
• Junior Account Manager |
| **The RealReal**  
Michael Reiner  
San Francisco, CA  
T 201 275 2839  
E mike.reiner@therealreal.com  
therealreal.com | • Fine Jewelry and Watches Copywriter  
• Fine Jewelry and Watches Senior Specialist  
• Associate Valuation Manager  
• Fine Jewelry and Watches Valuation Manager  
• Fine Jewelry and Watches Technician  
• Watch Specialist  
• Watch Valuation Managers |
| **Tiffany & Co.**  
Maura Bermingham  
Pelham, NY  
T 914 740 2550  
E maura.bermingham@tiffany.com  
tiffanycareers.com | • Diamond Grader  
• Quality Inspector  
• Quality Intern  
• Sales Professional  
• All Positions |
| **Verma Group NY/Designs By Kamni**  
Kamni Verma  
New York, NY  
T 212 730 2602  
E kamni@designsbykamni.com  
designsbykamni.com | • Diamond Consultant  
• Public Relations  
• Office Administration  
• Project Manager |
| **Vielle Jewelers LLC**  
Steve Block  
New York, NY  
T 212 730 2602  
E viellefj@gmail.com  
viellejewelers.com | Fine jewelry manufacturers to the finest retail jewelers, and owned diamond jewelry, branded jewelry and watches. |
| **Worthy**  
Mitchell Fein  
New York, NY  
T 914 441 8286  
E mitchell.fein@worthy.com  
worthy.com | • Accredited Jewelry Client Specialist  
• Jewelry Inside Sales Representative  
• Antique/Vintage Jewelry Sales Specialist |
| **WP Diamonds**  
Andrew Brown  
New York, NY  
T 646 758 0290  
E andrew@wpdiamonds.com  
wpdiamonds.com | • Gemologist/Buyer |
| **Worthy**  
Mitchell Fein  
New York, NY  
T 914 441 8286  
E mitchell.fein@worthy.com  
worthy.com | • Accredited Jewelry Client Specialist  
• Jewelry Inside Sales Representative  
• Antique/Vintage Jewelry Sales Specialist |

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**Saks Fifth Avenue**

Kiara Fuller  
Rosedale, NY  
T 646 574 7671  
E kiara.fuller@hbc.com  
careersatsaks.com

- Our team is on the cutting-edge of high-end fashion and we're proud innovators in the retail landscape, always enhancing the customer experience in delightful ways. As a company with a rich history, we've changed the luxury retail game and now we are opening a Jewelry Vault in our flagship store.

**Signet Jewelers Ltd.**

Adrian Fletcher  
Akron, OH  
T 617 320 6893  
E adrian.fletcher@signetjewelers.com  
signetjewelers.com

- Signet Jewelers Limited is the world's largest retailer of diamond jewelry and the largest specialty jewelry retailer in the United States, United Kingdom and Canada. Signet operates over 3,500 stores primarily under the name brands of Kay Jewelers, Zales, Jared The Galleria Of Jewelry, H.Samuel, Ernest Jones, Peoples, and Piercing Pagoda. Signet also operates JamesAllen.com.

**SVS Fine Jewelry**

Morgan Saatchi  
Oceanside, NY  
T 516 766 2614  
E ms@svsfinejewelry.com  
svsfinejewelry.com

- SVS Fine Jewelry takes pride in a large selection of the finest quality jewelry offered at the best possible values. At SVS, you will find the latest styles of jewelry from designers such as Forevermark, Verragio, Simon G, Pandora, John Hardy, Gabriel & Co, ALOR, Sylvie Collection, Movado Watch, Philip Stein Watches, and more.

**The Diamond Feed**

Nisan Abaev  
New York, NY  
T 646 236 4397  
E nisan@thediamondfeed.com  
thediamondfeed.com

- We are a polished diamond and jewelry distribution firm.

**The Rapaport Group**

Michelle Ickowics  
New York, NY  
T 212 354 9100  
E michelle.ickowics@diamonds.net  
diamonds.net

- The Rapaport Group is an international network of companies providing added value services that support the development of fair, transparent, efficient, and competitive diamond and jewelry markets.

**The RealReal**

Michael Reiner  
San Francisco, CA  
T 201 275 2839  
E mike.reiner@therealreal.com  
therealreal.com

- The RealReal is the leader in authenticated luxury consignment. We offer the largest selection of pre-owned and authenticated luxury items including men's and women's luxury fashion, fine jewelry, watches and fine art.

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**Tiffany & Co.**

Maura Bermingham  
Pelham, NY  
T 914 740 2550  
E maura.bermingham@tiffany.com  
tiffanycareers.com

- Tiffany & Co. is an American worldwide luxury jewelry and specialty retailer headquartered in New York City.

**Verma Group NY/Designs By Kamni**

Kamni Verma  
New York, NY  
T 212 730 2602  
E kamni@designsbykamni.com  
designsbykamni.com

- We are a luxury private jewelry group dealing with custom and estate pieces.

**Vielle Jewelers LLC**

Steve Block  
New York, NY  
T 212 730 2602  
E viellefj@gmail.com  
viellejewelers.com

- Fine jewelry manufacturers to the finest retail jewelers, and owned diamond jewelry, branded jewelry and watches.

**Worthy**

Mitchell Fein  
New York, NY  
T 914 441 8286  
E mitchell.fein@worthy.com  
worthy.com

- Worthy is the world’s premier marketplace for selling pre-owned luxury goods at true worth. We are a four-year old start-up experiencing explosive growth by disrupting a traditional industry through cutting-edge technology.
Career Coaching
11:45 a.m. – 2:00 p.m.
1E08

Career Coaching is your chance to have a 15-minute mentoring session with an industry leader who will answer your questions, help sharpen your focus, and offer career suggestions based on your experience, training and personality. Choose an area of interest and we'll match you with the right coach on a first-come, first-serve basis. Coaches are subject to change.

**Appointment Scheduling:**
in E107
9:30 – 10:00 a.m. and 12:00 – 1:45 p.m.

**Appraising**
Gail Brett Levine
Executive Director
National Association of Jewelry Appraisers
David Rotenberg
President
David Craig Jewelers

**Auction**
Karen Sampieri
President
KS Sampieri

**Business Start Up and Entrepreneurship**
Howard Hauben
CEO
Centurion Shows and H2 Events
Barry S. Block
The Jewelry Judge

**Career Information**
Terry Chandler
President/CEO
Diamond Council of America
Regina Ciarleglio
Director of Membership
Jewelers of America
Cecelia Echeverri
Communications and Marketing Coordinator
ICA

**Career Insights from a New Professional**
Daniel Wisner
Assistant Technical Designer
Alexis Bittar

**Colored Stones**
Danielle Barber
Creative Director
Suna Bros., Inc.
Doug Hucker
CEO
AGTA

**Design**
Lisa Nikfarjam
President
Lisa Nik, Inc.
Deirdre Featherstone
Designer
 Featherstone Fine Jewelry

**Diamonds**
Ronnie Vanderlinden
President
Diamex Inc.
Courtney Carter
Director of Operations
Niru NY

**Manufacturing**
Sheahan Stephen
President
Sheahan Stephen Sapphires

**Marketing and PR**
Peggy Jo Donahue
Owner
Donahue Communications
Michelle Orman
President
Last Word Communications

**Networking for Business**
Cindy Chandler
Consultant
Diamond Council of America

**Online Sales**
Timothy B. Matthews
President/CEO
Jewelry Television

**Retail**
Brad Walker
Sales Manager
Shreve, Crump & Low
Nina Dennis
Salon Director
Kwiat
Karen Janowski
Sales
Tiffany & Co.

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GIA Gem & Jewelry Career Center

The Premier Online Job Board Exclusively for the Gem and Jewelry Industry

Powerful Search Tools | Free

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Our Education. Your World of Opportunity.

Launch your career in the gem and jewelry industry with an education from GIA. Visit the GIA Education booth to learn about our world-renowned professional credentials. At GIA campuses worldwide, you can study comprehensive coursework that covers the world of gemology from the creators of the 4Cs to GIA Quality Assurance Benchmarks for jewelry quality and manufacturing. Also, find out how to finance your education, where to live and how to get a job once you finish your classes. GIA is here to help you launch your career in the gem and jewelry industry!

GIA SCHOLARSHIPS

A GIA scholarship can help kickstart your career in the gem and jewelry industry – just like it has for these graduates and hundreds of others.

In 2019, $2 million in scholarships are available to those who qualify. Apply for on-campus programs, lab classes and Distance Education.

Application Periods:
February 1 to March 31
August 1 to September 30

Learn more at GIA.edu/scholarships

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