

GIA® Jewelry Career Fair

Friday, July 13, 2018
New York, NY

Day-at-a-Glance

10:00 – 10:30 a.m.

Registration

1E Hall Foyer

10:30 – 10:40 a.m.

Welcome

1E08 - 1E09

Kathryn Kimmel
Senior Vice President and
Chief Marketing Officer
GIA

Matthew Tratner
Director of Membership and Sales
Jewelers of America

12:00 – 2:30 p.m.

Recruiting

1E14 – 1E15

12:00 – 2:30 p.m.

Career Coaching

1E16

Sign up (from 10:00 – 10:30 a.m.
and 12:15 – 2:15 p.m.)
Appointments are limited!

10:40 a.m. – 12:00 p.m.

Job Success in Today's Market

1E08 - 1E09

Moderator:

Jennifer Wilson
Senior Vice President and
General Counsel
GIA

Panelists:

Joel Schechter
Executive Vice President
Richline Group, Inc.

Fallon Bock
Diamond Quality Specialist
Leo Schachter Diamond Group

Greg Kwiat
Chief Executive Officer
Kwiat & Fred Leighton

Wendy Brandes
Owner and President
Wendy Brandes Jewelry



The Gemological Institute of America® (GIA) wishes to thank everyone who helped make GIA Jewelry Career Fair possible: Our speakers, coaches, recruiters and staff. We also thank our generous sponsor, JA New York, for providing the venue space. GIA Jewelry Career Fair is only successful because of your generosity and support!

Program and participants subject to change.

Hosted By



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Recruiter Info:	Job Opportunities:
<p>Apollo Manufacturing Inc. Jerry Rupani New York, NY T +1 973 580 7927 E jerry@apmg.us apmg.us</p> <p>We are manufacturers of fine gold jewelry with natural diamonds and color stones including ruby, emerald, sapphire and tanzanite. With 30 years of experience and establishment in the United States and our own manufacturing factories, we are now looking forward to growing in the U.S. and Canadian markets.</p>	<ul style="list-style-type: none">• Sales – Midwest• Sales – West Coast• Sales – South Atlantic Coast• Sales – Canada
<p>Beny Sofer Inc. Lior Sofer New York, NY T +1 212 575 0213 E info@benysofer.com benysofer.com</p> <p>We are a diamond wholesaler and jewelry manufacturer that has been working with independent retailers around the country and have been in the industry for 45 years.</p>	<ul style="list-style-type: none">• Jewelry Processor• Sales Associate• Inventory Controller
<p>DALUMI DIAMOND CORP Gadi Cohen New York, NY T +1 212 644 9030 E gadic@dalumi.com dalumi.com</p> <p>A leading player in the global diamond and jewelry industry, the Dalumi Group has earned a reputation as one of the diamond world's most trusted names. Established in 1960 by Asher Dalumi, we are an international company with a worldwide distribution operation.</p>	<ul style="list-style-type: none">• Operations Coordinator• Digital Operations
<p>David S. Diamonds David So New York, NY T +1 212 921 8029 E info@dsdnewyork.com davidsdiamonds.com</p> <p>A fine diamond jewelry company serving international private clientele for over 25 years. We specialize in designing and manufacturing the world's highest optical quality and light performing diamonds.</p>	<ul style="list-style-type: none">• Sales Associate• Production
<p>David Yurman Abby Zurschmit New York, NY T +1 646 264 7820 E azurschmit@davidyurman.com davidyurman.com</p> <p>David Yurman was founded in New York in 1980, and quickly became known as America's leading fine jewelry and luxury timepiece brand for men, women and children. Its signature gold and silver designs; diamond, pearl, and gemstone jewelry; and Swiss-crafted timepieces are renowned for capturing the essence of relaxed American luxury. David Yurman collections are available at 40 retail locations throughout the United States, France and at over 362 locations worldwide, through their exclusive authorized fine jewelry and timepiece network of retailers.</p>	<ul style="list-style-type: none">• Product Development and Product Engineering Analyst• Engineer, Product Development and Procurement• Quality Control Inspector• Quality Control Analyst

Recruiter Info:	Job Opportunities:
<p>GUILD+FACET</p> <p>Matthew Ego North Bergen, NJ T +1 201 758 5368 E matthewego@gmail.com guildandfacet.com</p> <p>We are a just-in-time jewelry manufacturing company specializing in wedding bands and bridal collections. From our diamond sourcing to finished product, we are a vertically integrated company; a one stop shop where a customer can get their stones set, order raw castings, polish their pieces, or even order loose melee. Our aim is to take our customers' hurdles upon ourselves when it comes to these minute hitches that nobody else wants to take on.</p>	<ul style="list-style-type: none">• CAD Designers• Executive Sales Representative• Product Development Coordinator• Diamond Grader
<p>Herra Moti Inc.</p> <p>Sonia Sadhwani New York, NY T +1 917 749 5085 E jobs@hmijewelry.com heeramoti.com</p> <p>Family-owned fine jewelry manufacturer since 1987. Eight locations worldwide. Business to business suppliers to North America, South America and Asia. we specialize in 14K and 18K fashion and bridal diamond jewelry.</p>	<ul style="list-style-type: none">• Fine Service Specialist• Diamond Assorter• Repair and Returns Specialist• Inside Sales Support• Digital Marketing Specialist
<p>International Gemological Institute (IGI)</p> <p>Mark Reyes New York, NY T +1 212 847 3335 E mark@igi-usa.com igiworldwide.com</p> <p>Around the world, IGI certificates bring confidence when buying or selling diamonds, gemstones and jewelry. Total commitment to understanding consumer concerns has motivated IGI to develop a comprehensive analysis and clear documentation for consumers.</p>	<ul style="list-style-type: none">• Diamond Graders• Gemologist
<p>International Institute of Diamond Valuation (IIDV)</p> <p>Ashley Moy New York, NY T +1 347 983 4766 E ashley.moy@iidv.com iidv.com</p> <p>The International Institute of Diamond Valuation (IIDV) specializes in providing high-quality valuation and pricing information for diamonds and diamond jewelry. We are part of The De Beers Group of Companies, the world's leading diamond company.</p>	<ul style="list-style-type: none">• Staff Gemologist
<p>JTV</p> <p>Jennifer Noggle Knoxville, TN T +1 865 201 1710 E jennifer.noggle@jtv.com jtv.com</p> <p>JTV (Jewelry Television) is one of the leading retailers of jewelry and gemstones in the United States. With a proven 24-year history, JTV leverages an omni-digital strategy designed to elevate the customer experience through holistic, digitally-driven touch points, including live TV programming, 24 hours a day, seven days a week to 85 million U.S. households, an industry leading mobile optimized e-commerce platform, and a robust and engaging social media presence.</p>	<ul style="list-style-type: none">• Show Host Apprentice• Accepting all resumes• Various

Recruiter Info:	Job Opportunities:
<p>Modell Collateral Loans</p> <p>Eric Modell New York, NY T +1 212 354 4444 E jane.saliba@modellfinancial.com modellpawn.com</p> <p>Modell Collateral Loans was established in 1893 and has been family owned and operated for four generations. Proudly celebrating our 125th year in business as New York's most trusted collateral loan broker, Modell makes loans on diamonds, gold and platinum jewelry to customers in their times of need. We are also specifically situated to make loans to the diamond and jewelry industry, making some of the largest collateral loans in the nation. We are currently seeking inspired minds to join our family-oriented team.</p>	<ul style="list-style-type: none">• Pawn Broker Trainee/Sales Associate
<p>Nader Kash International</p> <p>Zenobia Morrow New York, NY T +1 646 998 8111 x103 E info@naderkash.com naderkash.com</p> <p>A New York City based diamond house specializing in fancy shape diamonds of exceptional quality, impeccably matched layouts and exquisite fine jewelry.</p>	<ul style="list-style-type: none">• Operations Coordinator• Production Assistant• Account Services• Sales
<p>Natural Sapphire Company</p> <p>Michael Arnstein New York, NY T +1 212 869 1165 E michael@thenaturalsapphirecompany.com thenaturalsapphirecompany.com</p> <p>The Natural Sapphire Company is a mine-to-market, fully vertical sapphire specialty gemstone supplier. We sell directly to consumers through e-commerce based sales and marketing and have been an online leader in sapphire engagement rings since 1999.</p>	<ul style="list-style-type: none">• Client Sales• Photography• Production Management
<p>Novell Group</p> <p>Batool Esmael Rahway, NY T +1 732 428 8324 E batool@novelldesignstudio.com novelldesignstudio.com</p> <p>We are a leading wedding band and engagement ring manufacturing company in New Jersey. We have been handcrafting bridal jewelry for over 30 years. We specialize in real time manufacturing, custom work and production. We have five companies under the Novell Group umbrella; Novell Enterprises, Lieberfarb, Wright & Lato, Robert Manse and Custom Shop.</p>	<ul style="list-style-type: none">• Quality Control• CAD/Factory Liaison• Outside Sales• Factory Manager• Setter• Jeweler• CAD Technician• Jewelry Trainee
<p>OVERNIGHT</p> <p>Jeff Adwar New Hyde Park, NY T +1 516 384 1749 E jeff@overnightmountings.com overnightmountings.com</p> <p>Leading mountings and semi-mount supplier to better independent jewelry retailers and websites. Specializing in bridal and diamond fashion jewelry manufactured in our Long Island facility.</p>	<ul style="list-style-type: none">• Custom Jewelry Adviser• Customer Service• CAD Designer• Diamond Sorter• Hand Model Maker• High Quality Diamond Setter and Polisher

Recruiter Info:	Job Opportunities:
<p>Rare Carat</p> <p>Ajay Anand New York, NY T +1 917 744 8067 E ajay@rarecarat.com rarecarat.com</p> <p>We consider ourselves the "Kayak" for Diamonds.</p>	<ul style="list-style-type: none">• Gemologist
<p>Royal India USA</p> <p>Vishal Kotahwala New York, NY T +1 212 616 7661 E vishal@royalindiausa.com royalindiausa.com</p> <p>We are a wholesaler and retailer of fine jewelry and gemstones.</p>	<ul style="list-style-type: none">• Sales Executive• Product Manager
<p>Saks Fifth Avenue</p> <p>Gerald Chrispin New York, NY T +1 347 802 7087 E Gerald_Chrispin@s5a.com careersatsaks.com</p> <p>Working at Saks means working with a world-class team. Our associates are proud to say they work for one of the world's top luxury retailers. We are curators of the world's finest collections and a showcase for the very best designer ready-to-wear, handbags, shoes, jewelry, menswear, cosmetics and gifts. As a company with a rich history, we've changed the luxury retail game and our team members know they're part of a legacy of creative challenges, retail growth and exciting new ideas.</p>	<ul style="list-style-type: none">• Sales Advisor• Brand Ambassador• Brand Manager• Assistant General Manager
<p>Shyne Jewelers Inc.</p> <p>Lajja Patel Philadelphia, PA T +1 732 754 3376 E lajja@shynejewelers.com shynejewelers.com</p> <p>The Shyne Jewelers story began in 2008 right in the heart of Philadelphia's historical South Street District. As a staple in the jewelry industry, we have quickly built an impeccable and extremely reputable brand over the last ten years. With a vast selection of superior custom jewelry and luxury timepieces, Shyne Jewelers was able to land many celebrity clients. The Shyne family is extremely passionate about what we do and take immense pride in standing out and dominating the industry. The company is able to excel because of its innovative, self-starting personnel who tackle challenges head on.</p>	<ul style="list-style-type: none">• CAD Designer• Diamond Sorter
<p>Sima G. Ltd.</p> <p>Colin Murphy New York, NY T +1 212 664 1010 E sima@simagltd.com simagltd.com</p> <p>A privately-owned company that buys and sells antique, estate and highly sought after period jewelry pieces.</p>	<ul style="list-style-type: none">• Bookkeeper• Office Coordinator

Recruiter Info:	Job Opportunities:
SVS Fine Jewelry Morgan Saatchi Oceanside, NY T +1 516 766 2614 E ms@svsfinejewelry.com svsfinejewelry.com A family-owned luxury retail jewelry store. Featuring designer jewelry brands and a state-of-the-art custom CAD department.	<ul style="list-style-type: none"> • Gemologist • Sales • CAD Designer • Inventory Controller
The RealReal Mike Reiner San Francisco, CA T +1 201 306 3303 E mike.reiner@therealreal.com therealreal.com The RealReal is the leader in authenticated luxury consignment. We offer the largest selection of pre-owned and authenticated luxury items including men's and women's luxury fashion, fine jewelry and watches, and fine art.	<ul style="list-style-type: none"> • Copywriter, Fine Jewelry and Watches • Specialist, Fine Jewelry and Watches • Associate Valuation Manager, Fine Jewelry and Watches • Valuation Manager, Fine Jewelry and Watches
Tiffany & Co. Maura Bermingham Pelham, NY T +1 914 740 2550 E maura.bermingham@tiffany.com tiffanycareers.com Founded in New York in 1837, Tiffany & Co. is one of the world's premier jewelers and an iconic brand with a rich and storied heritage. Our luxury brand is legendary for the one-of-a-kind masterpieces intricately crafted by hand. The opportunity is yours to be a part of a team known for creating the finest jewelry pieces that will be cherished for generations.	<ul style="list-style-type: none"> • Jeweler/Model Makers • Setters • Polishers • Jewelers • Engineers • Quality Inspectors • Craft Trainees • Safety Specialist • Melee Assistants
Vielle Jewelers LLC Steve Block New York, NY T +1 212 730 2602 E viellefj@gmail.com viellejewelers.com Manufacturer of high-end gold and platinum jewelry for the finest retailers in New York City.	<ul style="list-style-type: none"> • Bench Jeweler • CAD Designer • Laser Engraver • Quality Assurance Trainee

Recruiter Info:	Job Opportunities:
Virtual Diamond Boutique Holly Mui New York, NY T +1 212 221 0975 E holly@vdbapp.com vdbapp.com We are a free-to-search sourcing and selling platform that was made for the industry by the industry. Founded by veterans of the industry, our company is created with the idea of providing retailers the tools they can use to level the playing field utilizing modern technology. With a user friendly interface, our simple to use tools are redefining what the customer experience is about and revolutionizing the way our industry buys and sells.	<ul style="list-style-type: none"> • Sales Associate • Marketing Assistant • Administrative Assistant • Customer Service
Worthy Gabrielle Bahnmueller New York, NY T +1 727 466 7867 E gabrielle.bahnmueller@worthy.com worthy.com Worthy is dedicated to providing sellers and buyers with that ultimate win-win. Every day we bring together buyers and sellers with our luxury auction marketplace. Worthy is led by the very best in the luxury goods market and we work together to bring you the fairest market value for our customers' valuable items while providing stellar service.	<ul style="list-style-type: none"> • Gemologist • Inside Sales Representatives • Auction Managers • Sales Managers

Career Coaching is your chance to have a 15-minute mentoring session with an industry leader who will answer your questions, help sharpen your focus, and offer career suggestions based on your experience, training and personality. Choose an area of interest and we'll match you with the right coach on a first-come, first-serve basis. Coaches are subject to change.

Appointment Scheduling:

10:00 – 10:30 a.m. and
12:15 – 2:15 p.m.

Appraising

Gail Brett Levine
Executive Director
National Association of Jewelry Appraisers (NAJA)

David Rotenberg
President
David Craig Jewelers

Business Start Up and Entrepreneurship

Stephanie Blackman
Owner
Metalicious Meaningful Fine Jewelry

Howard Hauben
President
H2 Events

Career Information

Rick Bannerot
Advertising & Marketing Consultant
S&B Partners

Cecilia Echeverri
Communications & Marketing Coordinator
International Colored Stones Association (ICA)

Matthew Tratner
Director of Membership & Sales
Jewelers of America (JA)

Career Insights from a New Professional

Fallon Bock
Diamond Quality Specialist
Leo Schachter Diamond Group

Colored Stones

Danielle Barber
Creative Director
Suna Bros. Inc.

Doug Hucker
CEO
American Gem Trade Association (AGTA)

Design

Deidre Featherstone
Designer
Featherstone Fine Jewelry

Ilaria Lanzoni
Design Director
Hearts On Fire

Diamonds

Courtney Carter
Director of Operations
Niru Group

Manufacturing

Ed Peterson
Production Manager and Product Development
Kwiat

Sheahan Stephen
President
Sheahan Stephen Sapphires

Marketing and PR

Peggy Jo Donahue
Owner
Donahue Communications

Michelle Orman
President
Last Word Communications

Networking for Business

Amy Curran
Merchanidse Manager
Fortunoff Jewelry

Online Sales

Caitlyn Perlman
Director of Customer Service
Adama Partners, LLC

Retail

Nina Dennis
Salon Director
Kwiat & Fred Leighton

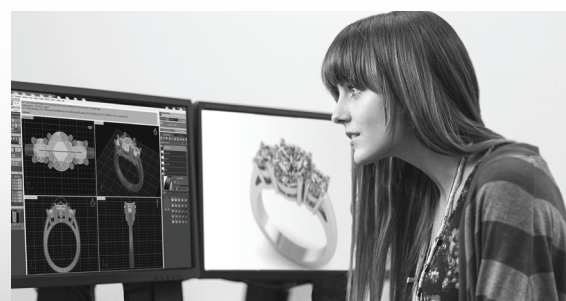
Steven Fox
Owner
Steven Fox Jewellery

GIA Gem & Jewelry Career Center

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for the Gem and Jewelry Industry

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Creating Opportunities.

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**DON'T MISS OUT
REGISTER NOW**

October 7 – 9, 2018
Carlsbad, California

GIA® Jewelry Career Fair



Our Education. Your World of Opportunity.

Launch your career in the gem and jewelry industry with GIA Education. Visit the GIA Education booth to learn about our world-renowned professional credentials. At GIA campuses worldwide, you can study comprehensive coursework that covers the world of gemology from the creators of the 4Cs to GIA Quality Assurance Benchmarks for jewelry quality and manufacturing. Also, find out how to finance your education, where to live and how to get a job once you finish your classes. GIA is here to help you launch your career in the gem and jewelry industry!

Don't forget to visit the Industry Information table to find a sampling of jewelry industry trade publications, resource material and association information from the following organizations:

American Gem Trade Association (AGTA)
American Society of Appraisers (ASA)
Instore magazine/InDesign magazine
JCK magazine
Jewelers of America (JA)
Lapidary Journal/Jewelry Artist
MJSA Journal
National Association of Jewelry Appraisers (NAJA)
Rapaport
Society of North American Goldsmiths (SNAG)

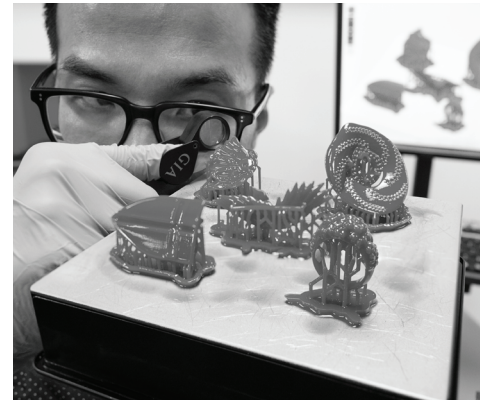
Kickstart Your Career With a GIA Scholarship

GIA believes that anyone who has a passion for gems and jewelry should be able to pursue it. Scholarships sponsored by GIA and generous donors make a GIA education a real possibility for many students.

For the 2017 school year, more than 300 GIA-administered scholarships were awarded worldwide.

Complete one online application to be considered for all appropriate scholarships. The next application period is August 1 to September 30, 2018 for scholarships to be used for classes starting in 2019.

Learn more at GIA.edu/scholarships



PLEASE READ CAREFULLY: THE FOLLOWING LIMITS GIA'S LIABILITY.

GIA Career Fair attendees agree not to use any photos or videos taken during the event for commercial purposes, and grant permission to GIA and its agents to use their images, likeness and sound recordings for its legitimate business purposes. If you do not wish for GIA to use your name, image or likeness, please contact the GIA corporate communication office at giacommunications@gia.edu



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