

## Friday, July 13, 2018 New York, NY

## Day-at-a-Glance

10:00 – 10:30 a.m.

Registration

1E Hall Foyer

10:30 -10:40 a.m.

Welcome

1E08 - 1E09

Kathryn Kimmel

Senior Vice President and Chief Marketing Officer

Matthew Tratner

Director of Membership and Sales Jewelers of America

Moderator:

Job Success in Today's Market

10:40 a.m. – 12:00 p.m.

1E08 - 1E09

Jennifer Wilson

Senior Vice President and General Counsel

GIA

Panelists:

Joel Schechter

Executive Vice President Richline Group, Inc.

Fallon Bock

Diamond Quality Specialist Leo Schachter Diamond Group

**Greg Kwiat** 

Chief Executive Officer Kwiat & Fred Leighton

Wendy Brandes

Owner and President Wendy Brandes Jewelry 12:00 -2:30 p.m.

Recruiting

1E14 - 1E15

12:00 -2:30 p.m.

Career Coaching

1E16

Sign up (from 10:00 – 10:30 a.m. and 12:15 – 2:15 p.m.)
Appointments are limited!



The Gemological Institute of America\* (GIA) wishes to thank everyone who helped make GIA Jewelry Career Fair possible: Our speakers, coaches, recruiters and staff. We also thank our generous sponsor, JA New York, for providing the venue space. GIA Jewelry Career Fair is only successful because of your generosity and support!

Program and participants subject to change.

GIA®

Sponsored by JA New York



#### Recruiter Info: Job Opportunities: • Designer 24 Seven • Project Manager Dawn Schwemmer Analyst New York, NY (offices in many U.S. cities, • Merchant Assistant London and Toronto) • Executive Assistants T +1 212 966 4426 • Media Planner E dschwemmer@24seveninc.com • Digital Marketing 24seventalent.com 24 Seven is an award-winning creative staffing and recruiting firm that connects high caliber talent with leading brands, marketing departments, design firms, and ad and interactive agencies. For over 15 years, 24 Seven has been providing temporary, temp-to-hire, direct hire and executive search solutions to leading organizations across many industries, including fashion, luxury, retail, e-commerce and beauty. • Experienced Diamond A.A. Rachminov Diamonds Sales Professionals Lena Yigikurt New York, NY T +1 646 415 9260 E usa@aarachminov.com aarachminov.com A.A. Rachminov Diamonds has seven offices worldwide with its newest office in NYC. Our inventory is both vast in top whites and fancy colors. The company is well organized with key infrastructure tools that allow seasoned diamond sales professionals to complete their goals. We run an efficient and respectful work environment. • Sales Representative ABE MOR Diamond Corp. Eric Mor New York, NY T +1 800 999 7835 E eric@abemor.com abemor.com Our mission is to build lasting partnerships with our clients $% \left( 1\right) =\left( 1\right) \left( 1\right$ and to help them sell more diamonds. We dedicate ourselves to providing only the most salable and brilliant collection of loose diamonds, and sharing our expertise with jewelers worldwide. This culminates in creating new tools and online experiences to improve our customers' business. • Retail Sales Almod Diamonds/ • Managerial Diamonds International • Jewelry Design/Factory Michael Villani New York, NY T +1 646 378 6609 E michaelv@almod.com diamondsinternational.com Diamonds International is the largest loose diamond and fine jewelry retailer in the Caribbean, Mexico and Alaska with approximately 130 locations. Diamonds International is a sight holder of diamonds and tanzanite. • Staff Gemologist American Gemological Laboratories Helene Smith New York, NY

T +1 212 704 0727

aglgemlab.com

E agl@aglgemlab.com

domestically and internationally.

American Gemological Laboratories (AGL) offers colored

grading reports. Founded in 1977 and located in the heart of the Diamond District, we service the industry both

stone identification and country of origin and quality

Recruiter Info:	Job Opportunities:
Apollo Manufacturing Inc. Jerry Rupani New York, NY I +1 973 580 7927 E jerry@apmg.us apmg.us We are manufacturers of fine gold jewelry with natural diamonds and color stones including ruby, emerald, sapphire and tanzanite. With 30 years of experience and establishment in the United States and our own manufacturing factories, we are now looking forward to growing in the U.S. and Canadian markets.	Sales – Midwest     Sales – West Coast     Sales – South Atlantic Coast     Sales – Canada
Beny Sofer Inc. Lior Sofer New York, NY I +1 212 575 0213 E info@benysofer.com benysofer.com We are a diamond wholesaler and jewelry manufacturer that has been working with independent retailers around the country and have been in the industry for 45 years.	<ul><li>Jewelry Processor</li><li>Sales Associate</li><li>Inventory Controller</li></ul>
DALUMI DIAMOND CORP  Gadi Cohen  New York, NY  I +1 212 644 9030  E gadic@dalumi.com dalumi.com  A leading player in the global diamond and jewelry industry, the Dalumi Group has earned a reputation as one of the diamond world's most trusted names. Established in 1960 by Asher Dalumi, we are an international company with a worldwide distribution operation.	Operations Coordinator     Digital Operations
David S. Diamonds David So New York, NY T +1 212 921 8029 E info@dsdnewyork.com davidsdiamonds.com A fine diamond jewelry company serving international private clientele for over 25 years. We specialize in designing and manufacturing the world's highest optical quality and light performing diamonds.	Sales Associate     Production
David Yurman Abby Zurschmit	Product Development and Product Engineering Analyst     Engineer Product Development

• Engineer, Product Development

and Procurement

• Quality Control Inspector

• Quality Control Analyst

T +1 646 264 7820

davidyurman.com

timepiece network of retailers.

E azurschmit@davidyurman.com

David Yurman was founded in New York in 1980, and quickly became known as America's leading fine jewelry and luxury timepiece brand for men, women and children. Its signature

gold and silver designs; diamond, pearl, and gemstone

Yurman collections are available at 40 retail locations

jewelry; and Swiss-crafted timepieces are renowned for capturing the essence of relaxed American luxury. David

throughout the United States, France and at over 362 locations

worldwide, through their exclusive authorized fine jewelry and

New York, NY

Recruiter Info:	Job Op
Diamonds Direct Chris Herian Charlotte, NC T +1 704 532 9041 E chrish@diamondsdirect.com diamondsdirect.com Diamonds Direct has a generations old trad the middleman and sourcing directly from timines and diamond cutters. By maintaining the entire lifecycle of a diamond, Diamonds the best quality diamonds are handpicked folocations across the United States.	he world's best involvement in Direct ensures
Divine LLC George Sengul New York, NY T +1 317 308 9933 E rachel@divineandco.com divineandco.com We are a bridal and fashion manufacturer.	• Customei • Accountir
Ferro Estate and Custom of Stephanie Ferro Stowe, VT T +1 917 362 2800 E stephanie@ferrojewelers.com ferrojewelers.com We are a family owned company that dates A full-service jewelry store, we specialize in and estate jewelry, fine diamonds, custom je jewelry repair and appraisals, and vintage a timepieces. Ferro Jewelers is renowned for finest collections of estate jewelry in New Emember of the American Gem Society.	Bench Je     CAD Desi  back to 1947. fine antiques ewelry design, nd contemporary having one of the
Finesse Diamonds Corpor Steven Gad New York, NY T +1 212 391 5445 E christina@finessediamonds.co finessediamonds.com A high-end designer and manufacturer of diamonds and diamond jewelry.	
GIA  New York, NY  Sonia Chavez T +1 760 603 4040 E sonia.chavez@gia.edu GIA.edu/gia-career GIA's mission is to ensure the public trust in gems and jewelry by upholding the highest standards of integrity, academics, science, and professionalism through education, research, laboratory services and instrument development.  New York • Automatic Sorting Technician	Client Services Client Services Representative Assistant Electric Optic Engineer  Carlsbad Staff Gemologist (Colored Stones) Lab Assistant, Transport Services Student Services Coordinator Instructor, Gemology

• Instructor, Gemology

(On-Campus)

(Small Diamonds)

(Evening Shift)

· Lab Assistant,

• Security Officer

(Evening Shift)

· Housekeeper

• Production Supervisor

Transport Services • Staff Gemologist

• Facilities Assistant/Housekeeper

:		Job (	Opportunities:	Recruiter Info:	Job Opportunities:
Management (running your own store): We continue to expand our footprint across the country      Sales (at any of our 15 locations across the country)      Bench Jewelers     (Austin, TX; Dallas, TX; and Birmingham, AL)      directly from the world's best By maintaining involvement in ond, Diamonds Direct ensures re handpicked for their 15 retail States.		gement (running your store): We continue to dour footprint across untry (at any of our 15 ons across the country)  Jewelers a, TX; Dallas, TX;	GUILD+FACET  Matthew Ego North Bergen, NJ T +1 201 758 5368 E matthewego@gmail.com guildandfacet.com  We are a just-in-time jewelry manufacturing company specializing in wedding bands and bridal collections. From our diamond sourcing to finished product, we are a vertically integrated company; a one stop shop where a customer can get their stones	CAD Designers     Executive Sales     Representative     Product Development     Coordinator     Diamond Grader	
		• Custor • Accou	ner Service nting	set, order raw castings, polish their pieces, or even order loose melee. Our aim is to take our customers' hurdles upon ourselves when it comes to these minute hitches that nobody else wants to take on.	
o.com				Herra Moti Inc.	Fine Service Specialist
manufacturar				Sonia Sadhwani New York, NY	<ul><li>Diamond Assorter</li><li>Repair and Returns Specialist</li></ul>
Custom .	Jewelers	• Bench	Associate Jeweler	T +1 917 749 5085 E jobs@hmijewelry.com heeramoti.com	<ul><li>Inside Sales Support</li><li>Digital Marketing Specialist</li></ul>
welers.com		• CAD D	esigner	Family-owned fine jewelry manufacturer since 1987. Eight locations worldwide. Business to business suppliers to North America, South America and Asia, we specialize in 14K and 18K fashion and bridal diamond jewelry.	
	n fine antiques ewelry design, and contemporary r having one of the ngland and is a	• Graphi	ic and Jewelry Designer	International Gemological Institute (IGI) Mark Reyes New York, NY T +1 212 847 3335 E mark@igi-usa.com igiworldwide.com Around the world, IGI certificates bring confidence when buying or selling diamonds, gemstones and jewelry. Total	Diamond Graders     Gemologist
liamonds.co	om			commitment to understanding consumer concerns has motivated IGI to develop a comprehensive analysis and clear documentation for consumers.	
anufacturer of elry.				International Institute of Diamond Valuation (IIDV)	Staff Gemologist
edu e public trust olding the ty, academics, n through tory services it.	Client Services     Client Services     Representative     Assistant     Electric Optic     Engineer     Carlsbad     Staff Gemolog     (Colored Stone)     Lab Assistant,     Transport Serv	ist es)	Instructor, Jewelry Manufacturing Arts (On-Campus Bench Jeweler)  Jewelry Design and Technology Subject Specialist (CAD/CAM)  Network Architect  IT Project Manager  Senior IT Project Manager  Director, Project	Ashley Moy New York, NY T +1 347 983 4766 E ashley.moy@iidv.com iidv.com The International Institute of Diamond Valuation (IIDV) specializes in providing high-quality valuation and pricing information for diamonds and diamond jewelry. We are part of The De Beers Group of Companies, the world's leading diamond company.	• Show Host Apprentice
hnician	Student Servic Coordinator     Instructor, Ger (Distance Education of Control of Co	mology cation) ation velry g Arts	Director, Project     Management Office     Data Analyst     (Business Intelligence)     Executive Assistant     Legal Assistant     Instrument Operations     Director, Instrument     Operations	JTV  Jennifer Noggle  Knoxville, TN  T +1 865 201 1710  E jennifer.noggle@jtv.com jtv.com  JTV (Jewelry Television) is one of the leading retailers of jewelry and gemstones in the United States. With a proven 24-year history, JTV leverages an omni-digital strategy designed to elevate the customer experience	Snow Host Apprentice     Accepting all resumes     Various

designed to elevate the customer experience through holistic, digitally-driven touch points,

including live TV programming, 24 hours

a day, seven days a week to 85 million U.S. households, an industry leading mobile optimized e-commerce platform, and a robust and engaging social media presence.

2 2018 GIA Jewelry Career Fair





Recruiter Info:	Job Opportunities:
Lauren B Jewelry  Aric Behar  New York, NY  T +1 212 840 7078  E aric@laurenbjewelry.com  laurenbjewelry.com  Since 1978, the Behar family has continued the family tradition of not only providing pieces of exceptional jewelry, but dedicating time to making each and every one of our customers happy. Lauren B carries a wide selection of finely-crafted diamond and colored gemstone jewelry. The company has become best known for specializing in engagement rings and bridal jewelry, and houses a huge inventory of GIA-graded diamonds.	• Sales Associate
L.J. West Diamonds Gino Di Geso New York, NY T +1 212 997 0940 E gino@ljwestdiamonds.com ljwestdiamonds.com Founded in the late 1970s by Larry J. West The journey for L.J. West Diamonds spans over five decades, three generations and continues to this very day. L.J. West has established itself as one of the world's most distinguished houses for some of the rarest and most important exotic Natural Fancy Color Diamonds to have ever been unearthed. As advocates for the collectors whose treasures we provide, L.J. West is an expert in every phase of the jewelry process, from sourcing to cutting, polishing and final design. Each exceptional jewel is carefully set to become a unique work of art.	• Sales • Designer
London Jewelers  Dottie Eadie Glen Cove, NY I +1 516 583 5195 E dottie.eadie@londonjewelers.com londonjewelers.com London Jewelers is family owned and operated for more than 90 years and four generations. We offer the finest selection of diamonds, designer jewelry and fine timepieces. Our newest store is located in the Oculus at Westfield World Trade Center, and our flagship store is at the Americana Manhasset. Our other location is located on Long Island.	• Diamond Sales Professionals
Lorraine Schwartz Inc.  Justin Cohen New York, NY T +1 212 268 2008 E justin@lorraineschwartz.com lorraineschwartz.com We are a fine luxury jewelry designer based in New York City.	Assistant Production and Stone Acquisitions
Mimi So Stephanie Chow New York, NY T +1 212 300 8685 E schow@mimiso.com mimiso.com	Luxury Sales Associate     Boutique Store Manager

A luxury lifestyle brand noted for its iconic jewels and

accessories, infused with Mimi's playful spirit and instinctive, modern style. Rooted in core values of authenticity and craftsmanship, Mimi So reflects a reverence for wearable art.

Recruiter Info:	Job Opportunities
Modell Collateral Loans  Eric Modell  New York, NY I +1 212 354 4444 E jane.saliba@modellfinancial.com  modellpawn.com  Modell Collateral Loans was established in 1893 and has been family owned and operated for four generations.  Proudly celebrating our 125th year in business as New York's most trusted collateral loan broker, Modell makes loans on diamonds, gold and platinum jewelry to customers in their times of need. We are also specifically situated to make loans to the diamond and jewelry industry, making some of the largest collateral loans in the nation. We are currently seeking inspired minds to join our family-oriented team.	• Pawn Broker Trainee/Sales Associate
Nader Kash International Zenobia Morrow New York, NY I +1 646 998 8111 x103 E info@naderkash.com naderkash.com A New York City based diamond house specializing in fancy shape diamonds of exceptional quality, impeccably matched layouts and exquisite fine jewelry.	Operations Coordinator     Production Assistant     Account Services     Sales
Natural Sapphire Company Michael Arnstein New York, NY F +1 212 869 1165 E michael@thenaturalsapphirecompany.com thenaturalsapphirecompany.com The Natural Sapphire Company is a mine-to-market, fully vertical sapphire specialty gemstone supplier. We sell directly to consumers through e-commerce based sales and marketing and have been an online leader in sapphire engagement rings since 1999.	Client Sales     Photography     Production Management
Novell Group  Batool Esmael Rahway, NY I +1 732 428 8324 E batool@novelldesignstudio.com novelldesignstudio.com movelldesignstudio.com We are a leading wedding band and engagement ring manufacturing company in New Jersey. We have been handcrafting bridal jewelry for over 30 years. We specialize in real time manufacturing, custom work and production. We have five companies under the Novell Group umbrella; Novell Enterprises, Lieberfarb, Wright & Lato, Robert Manse and Custom Shop.	• Quality Control • CAD/Factory Liaison • Outside Sales • Factory Manager • Setter • Jeweler • CAD Technician • Jewelry Trainee
OVERNIGHT  Jeff Adwar  New Hyde Park, NY I +1 516 384 1749 E jeff@overnightmountings.com overnightmountings.com Leading mountings and semi-mount supplier to better independent jewelry retailers and websites. Specializing in bridal and diamond fashion jewelry manufactured in our Long Island facility.	Custom Jewelry Adviser Customer Service CAD Designer Diamond Sorter Hand Model Maker High Quality Diamond Setter and Polisher

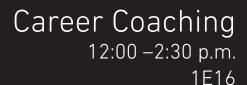
Recruiter Info:	Job Opportunities:
Precious Colors Inc.  Vin Kothari  New York, NY I +1 212 221 7700 E vin@preciouscolors.us  preciouscolors.us  We are wholesalers of Natural Colored Gemstones, such as  Emerald, Ruby, Sapphire and Tanzanite. We are a sales division of the world-renowned KGK Group, which has offices in over 15 countries and employs over 12,000 people worldwide. Our group has been in business since 1905.	Sales Executive     Customer Service/Inventory     Management
Provident Loan  Anthony Lore  New York, NY I +1 212 685 0380  E Alore@providentloan.com  providentloan.com/en  Provident Loan is the only not-for-profit pawnbroker in the  U.S. For over 120 years, we've been making cash loans on gold and diamond jewelry, fine watches, gold coins and silverware.  Our mission is to help people in financial need, so we keep our  interest and fees lower than similar lenders.	• Appraiser-in-Training
Purity Jewelry USA Chandan Jain New York, NY T +1 347 515 1305 E chandan@purityjewelry.net Manufacturer of 18K gold and diamond jewelry from Thailand with sales offices in the U.S.	• Sales Executive • Sales Agent
R2Net Inc. – James Allen Tammy Goeckel New York, NY T +1 212 719 9733 E tammy@r2net.com jamesallen.com Online retailer dealing with diamonds, natural colored diamonds and gemstones. Solitaire rings to intricate pave settings to sleek modern designs.	Quality Control     (Entry Level Position)     Various
Rakower Corporation David Rakower New York, NY T +1 212 302 6999 E david@rakower.com rakower.com We are a 77-year-old company seeing strong growth with a new national brand.	Administrative Assistant
The Rapaport Group Michelle Ickowics New York, NY T +1 212 354 9100 E michelle.ickowics@diamonds.net diamonds.net	Diamond Processor     Sales Account Executive     Assistant Business     Development Manager     Auction Intern

The Rapaport Group is an international network of

companies providing added value services that support the development of fair, transparent, efficient and competitive diamond and jewelry markets.

Recruiter Info:	Job Opportunitie
Rare Carat Ajay Anand New York, NY T +1 917 744 8067 E ajay@rarecarat.com rarecarat.com	• Gemologist
We consider ourselves the "Kayak" for Diamonds.	
Royal India USA Vishal Kotahwala New York, NY T +1 212 616 7661 E vishal@royalindiausa.com royalindiausa.com	Sales Executive     Product Manager
We are a wholesaler and retailer of fine jewelry and gemstones.	
Saks Fifth Avenue  Gerald Chrispin  New York, NY  T +1 347 802 7087  E Gerald_Chrispin@s5a.com  careersatsaks.com	Sales Advisor     Brand Ambassador     Brand Manager     Assistant General Manager
Working at Saks means working with a world-class team. Our associates are proud to say they work for one of the world's top luxury retailers. We are curators of the world's finest collections and a showcase for the very best designer ready-to-wear, handbags, shoes, jewelry, menswear, cosmetics and gifts. As a company with a rich history, we've changed the luxury retail game and our team members know they're part of a legacy of creative challenges, retail growth and exciting new ideas.	
Shyne Jewelers Inc. Lajja Patel Philadelphia, PA	• CAD Designer • Diamond Sorter
T +1 732 754 3376 E lajja@shynejewelers.com shynejewelers.com	
The Shyne Jewelers story began in 2008 right in the heart of Philadelphia's historical South Street District. As a staple in the jewelry industry, we have quickly built an impeccable and extremely reputable brand over the last ten years. With a vast selection of superior custom jewelry and luxury timepieces, Shyne Jewelers was able to land many celebrity clients. The Shyne family is extremely passionate about what we do and take immense pride in standing out and dominating the industry. The company is able to excel because of its innovative, self-starting personnel who tackle challenges head on.	
Sima G. Ltd. Colin Murphy New York, NY T +1 212 664 1010 E sima@simagltd.com simagltd.com A privately-owned company that buys and sells antique, estate and highly sought after period jewelry pieces.	Bookkeeper     Office Coordinator

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#### Recruiter Info:

#### SVS Fine Jewelry

Morgan Saatchi Oceanside, NY

T +1 516 766 2614

E ms@svsfinejewelry.com svsfinejewelry.com

A family-owned luxury retail jewelry store. Featuring designer jewelry brands and a state-of-the-art custom CAD department.

#### The RealReal

Mike Reiner San Francisco, CA

T +1 201 306 3303 E mike.reiner@therealreal.com

therealreal.com

The RealReal is the leader in authenticated luxury consignment. We offer the largest selection of pre-owned and authenticated luxury items including men's and women's luxury fashion, fine jewelry and watches, and fine art.

#### Tiffany & Co.

Maura Bermingham Pelham, NY

T +1 914 740 2550 E maura.bermingham@tiffany.com

tiffanycareers.com Founded in New York in 1837, Tiffany & Co. is one of the world's premier jewelers and an iconic brand with a rich and storied

premier jewelers and an iconic brand with a rich and storied heritage. Our luxury brand is legendary for the one-of-a-kind masterpieces intricately crafted by hand. The opportunity is yours to be a part of a team known for creating the finest jewelry pieces that will be cherished for generations.

#### Vielle Jewelers LLC

Steve Block New York, NY T +1 212 730 2602 E viellefj@gmail.com vielleiewelers.com

Manufacturer of high-end gold and platinum jewelry for the finest retailers in New York City.

#### Job Opportunities:

#### • Gemologist

Sales

• CAD Designer

• Inventory Controller

• Copywriter, Fine Jewelry

· Specialist, Fine Jewelry

• Valuation Manager, Fine

Jewelry and Watches

• Jeweler/Model Makers

Setters

• Polishers

lewelers

• Engineers

· Quality Inspectors

Craft Trainees

Safety Specialist

• Bench Jeweler

• CAD Designer

• Laser Engraver

• Quality Assurance Trainee

• Associate Valuation Manager,

Fine Jewelry and Watches

and Watches

and Watches

E holly@vdbapp.com vdbapp.com

We are a free-to-search sourcing and selling platform that was made for the industry by the industry. Founded by veterans of the industry, our company is created with the

Recruiter Info:

Holly Mui

New York, NY

T +1 212 221 0975

Virtual Diamond Boutique

idea of providing retailers the tools they can use to level the playing field utilizing modern technology. With a user friendly interface, our simple to use tools are redefining what the customer experience is about and revolutionizing the way our industry buys and sells.

#### Worthy

Gabrielle Bahnmuller New York, NY

T +1 727 466 7867

E gabrielle.bahnmuller@worthy.com worthy.com

Worthy is dedicated to providing sellers and buyers with that ultimate win-win. Every day we bring together buyers and sellers with our luxury auction marketplace. Worthy is led by the very best in the luxury goods market and we work together to bring you the fairest market value for our customers' valuable items while providing stellar service.

#### Job Opportunities:

- Sales Associate
- Marketing Assistant
- Administrative Assistant

• Inside Sales Representatives

Customer Service

Gemologist

Auction Managers

• Sales Managers

# Appointment Scheduling:

10:00 – 10:30 a.m. and 12:15 – 2:15 p.m.

#### **Appraising**

Gail Brett Levine Executive Director National Association of Jewelry Appraisers (NAJA)

David Rotenberg President David Craig Jewelers

# Business Start Up and Entrepreneurship

Stephanie Blackman Owner

Metalicious Meaningful Fine Jewelry

Howard Hauben President H2 Events

#### **Career Information**

coach on a first-come, first-serve basis. Coaches are subject to change.

Rick Bannerot Advertising & Marketing Consultant S&B Partners

Cecilia Echeverri Communications & Marketing Coordinator

International Colored Stones Association (ICA)

Matthew Tratner
Director of Membership & Sales
Jewelers of America (JA)

# Career Insights from a New Professional

Fallon Bock Diamond Quality Specialist Leo Schachter Diamond Group

#### Colored Stones

Danielle Barber Creative Director Suna Bros. Inc.

Doug Hucker CEO

American Gem Trade Association (AGTA)

#### Design

Career Coaching is your chance to have a 15-minute mentoring session with an industry leader who will answer your questions, help sharpen your focus, and offer career suggestions based on your

experience, training and personality. Choose an area of interest and we'll match you with the right

Deidre Featherstone Designer Featherstone Fine Jewelry

Ilaria Lanzoni Design Director

Hearts On Fire

#### Diamonds

Courtney Carter
Director of Operations
Niru Group

#### Manufacturing

Ed Peterson Production Manager and Product Development Kwiat

Sheahan Stephen President Sheahan Stephen Sapphires

#### Marketing and PR

Peggy Jo Donahue Owner

Donahue Communications

Michelle Orman
President

Last Word Communications

#### **Networking for Business**

Amy Curran Merchanidse Manager Fortunoff Jewelry

#### **Online Sales**

Caitlyn Perlman Director of Customer Service Adama Partners, LLC

#### Retail

Nina Dennis Salon Director Kwiat & Fred Leighton

Steven Fox Owner

Steven Fox Jewelery

## GIA Gem & Jewelry Career Center

The Premier Online Job Board Exclusively for the Gem and Jewelry Industry

Powerful Search Tools | Free Get Started at GIA.edu/gem-job







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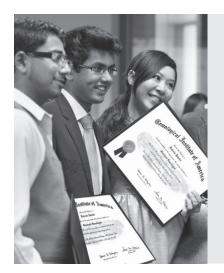
# New Challenges.

Creating Opportunities.

October 7 – 9, 2018 Carlsbad, California

Register at symposium.GIA.edu





### Our Education. Your World of Opportunity.

Launch your career in the gem and jewelry industry with GIA Education. Visit the GIA Education booth to learn about our world-renowned professional credentials. At GIA campuses worldwide, you can study comprehensive coursework that covers the world of gemology from the creators of the 4Cs to GIA Quality Assurance Benchmarks for jewelry quality and manufacturing. Also, find out how to finance your education, where to live and how to get a job once you finish your classes. GIA is here to help you launch your career in the gem and jewelry industry!

Don't forget to visit the Industry Information table to find a sampling of jewelry industry trade publications, resource material and association information from the following organizations:

American Gem Trade Association (AGTA)
American Society of Appraisers (ASA)
Instore magazine/InDesign magazine
JCK magazine
Jewelers of America (JA)
Lapidary Journal/Jewelry Artist
MJSA Journal
National Association of Jewelry Appraisers (NAJA)
Rapaport
Society of North American Goldsmiths (SNAG)

# Kickstart Your Career With a GIA Scholarship

GIA believes that anyone who has a passion for gems and jewelry should be able to pursue it. Scholarships sponsored by GIA and generous donors make a GIA education a real possibility for many students.

For the 2017 school year, more than 300 GIA-administered scholarships were awarded worldwide.

Complete one online application to be considered for all appropriate scholarships. The next application period is August 1 to September 30, 2018 for scholarships to be used for classes starting in 2019.

Learn more at GIA.edu/scholarships







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#### **World Headquarters**

Gemological Institute of America, Inc. The Robert Mouawad Campus 5345 Armada Drive Carlsbad, CA 92008

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#### New York - Branch of Carlsbad

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F +1 212 744 5900

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